



October 1, 2012

Name
Title
Facility
Address
City, State Zip code

Dear XXX,

Finding the right company to keep your facility and healthcare textiles clean and safe from contaminants while providing consistent, high-quality service can be a challenge. With *HealthAssure*® by AlSCO, our healthcare services division, you will receive high-quality products with more choices and services than other suppliers, as well as hygienically clean textiles, consistent deliveries, and a well-managed, individualized program.

AlSCO has been the world-industry leader in the rental of garments and linens for over 120 years and a premier supplier for large healthcare purchasing groups in Colorado since 1953. With a healthcare-dedicated processing plant in Denver and service centers in Colorado Springs, Sterling, Silverthorne, and Granby, AlSCO is able to offer your facility its global expertise with a local approach.

Through *HealthAssure* by AlSCO, garments and linens are picked up, safely cleaned, repaired, or replaced as needed, and delivered back to you. Our *HealthAssure* services guarantee:

- Healthcare-dedicated routes and staff trained on the proper handling of healthcare textiles;
- Strict safety guidelines during the laundering and processing of healthcare garments and linens to ensure hygienically clean textiles;
- Inventory control systems to ensure proper and consistent deliveries to fit your needs and budget;
- Customized rental, lease, and direct purchase programs;
- A variety of products with a full line of healthcare apparel and linens;
- Hygiene and well-being products, including mats and microfiber mops;
- Backup emergency services to ensure uninterrupted service;
- Online account management; and
- *One & Done*™ service – one contact, one-day resolution, one-time solution.

It will be our pleasure to welcome you for a tour of our facility. Please contact me at 303-295-7631 to schedule a convenient date and time. For more information about AlSCO and our services, visit HealthAssurebyAlSCO.com.

Sincerely,

A handwritten signature in black ink that reads "Byron Espeland".

Byron Espeland
HealthAssure® Sales Consultant